



**Canadian
Blood
Services**

BLOOD
PLASMA
STEM CELLS
ORGANS
& TISSUES

1800 Alta Vista Drive
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Canada

INFORMATION ONLY

2020 Holiday Message and Inventory Update

Customer Letter # 2020-51

2020-12-17

Dear Colleagues:

As with past years, we want to bring you up to date on our current inventory situation and what to expect over the holiday period.

Our national red blood cell (RBC) inventory is in a strong position, and O Rh negative RBC inventory specifically is expected to be in excess of 7.0 days on hand (DOH) to start the holiday period.

We do not anticipate any issues meeting projected customer platelet demand. Should collections come in below forecast and/or we experience higher demand during this period, temporary stock order reductions may be required in some regions as we rebalance our national inventories. With lower collection volumes over the holidays, we will have limited capacity to produce additional platelets doses.

Cryoprecipitate inventory is in an optimal position to start the holiday period with no order reductions anticipated other than possibly group specific orders. We have been growing AB plasma inventory over the past few months and will enter the holiday period with about 3.5 weeks on hand. Should we experience higher demand during this period there is the potential for some small/temporary regional stock order reductions while the national inventory is rebalanced.

We have established specific and focused surveillance processes for the holiday period to closely monitor all inventories. We encourage you to report any significant demand increases or inventory concerns to your local distribution site.

Please share a copy of this customer letter with healthcare professionals at your hospital who might be interested in this information.

This customer letter can also be viewed at www.blood.ca in the "Hospitals Services" section. If you have questions about this letter, or if you require it in an accessible format, please contact your local hospital liaison specialist.

Sincerely,

A handwritten signature in black ink, appearing to read "Rick Prinzen". The signature is stylized with a large, looped "P" and a cursive "Prinzen".

Rick Prinzen
Chief Supply Chain Officer and Vice-President, Donor Relations